



The Military Affairs Council and the Quantico/Belvoir Regional Business Alliance

**The Role of MCB Quantico in the Regional Economy
Small Business Session**

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MCCDC Mission

Develop fully integrated Marine Corps warfighting capabilities; including doctrine, organization, training and education, materiel, leadership, personnel, and facilities, to enable the Marine Corps to field combat-ready forces.



Procurement of Supplies and Services

The Regional Contracting Office National Capital Region provides contracting support for the entire National Capital Area, MCB, MCCDC and tenant activities.



What We Procure????

NAICS Codes

NAICS Code	Description	Total Actions	Total Dollars	% Total Dollars
541810	Advertising Services for MCRC	25	\$131,398,122	58.95%
541330	Engineering Services (Seaport-e)	112	\$ 41,462,748	18.60%
541611	Admin. Mgmt & Gen. Mgmt. Consulting Svs.	89	\$ 13,211,864	5.93%
541990	All Other Prof., Sci. & Tech. Svs.	46	\$ 12,383,405	5.55%
541511	Custom Computer Prog. Svs.	40	\$ 8,288,189	3.72%



Awarded Contracts by Vendor Location

Vendor State	Total Actions	% Total Actions % SB Actions	Total \$\$\$ Total SB \$\$\$	% Total \$\$\$ % SB \$\$\$
Georgia (SB)	53 13	3.34% 24.53%	\$130,787,805 \$ 308,543	45.16% 0.24%
Virginia	685 367	43.14% 53.58%	\$ 86,241,916 \$ 36,058,222	29.78% 41.86%
North Carolina	29 23	1.83% 79.31%	\$ 27,865,606 \$ 27,795,609	9.62% 99.75%
California	129 48	8.12% 37.21%	\$ 13,795,268 \$ 1,620,943	4.76% 11.75%
Florida	54 41	3.40% 75.93%	\$ 6,887,557 \$ 1,908,397	2.38% 27.71%
District of Columbia	80 32	5.04% 40.00%	\$ 5,651,111 \$ 422,480	1.96% 7.48%



Place of Performance

Vendor State	Total Actions	% Total Actions % SB Actions	Total \$\$\$ Total SB \$\$\$	% Total \$\$\$ % SB \$\$\$
Virginia	1107	73.36%	\$231,956,016	80.09%
(SB)	565	51.04%	\$ 38,868,854	16.76%
District of Columbia	251	16.63%	\$ 25,508,917	8.84%
	128	51.00%	\$ 10,351,006	40.42%
North Carolina	9	0.60%	\$ 24,992,894	8.63%
	8	88.89%	\$ 24,930,894	99.75%
Florida	11	0.73%	\$ 4,289,687	1.48%
	5	45.45%	\$ 983	0.023%
New Jersey	6	0.40%	\$ 682,877	0.24%
	0			
Maryland	24	1.60%	\$ 602,760	0.21%
	20	88.33%	\$ 302,045	50.11%



Recent Small Business Successes

Marine Corps awarded the 2009 DoN Secretary's Cup for its small business achievement in FY09

- met or exceeded 4 of 5 DON targets and 100% of the statutory goals

Marine Corps recognized by the Department of Navy for exceeding the Government wide

- **Service Disabled Veteran-Owned Small Business goal of 5%**
- **Small Disadvantaged Small Business goal of 14% in FY 09**



FY-10 Targets and Achievements

Small Business Category	FY 10 Target	FY 10 Achievement
Small Business	24%	30.47%
SDB/8(a)	14%	13.67%
VOSB	0.00%	17.44%
SDVOSB	5.00%	15.73%
WOSB	6.00%	5.72%
HUBZone	3.00%	0.0826%



Total Small Business Eligible Actions FY11 To Date - 1,553
Total Small Business Eligible Dollars FY11 To Date - \$247,251,492

Small Business Category	Actions	Dollars	Percent	Target
Small Business	818	\$72,776,018	29.43%	31%
SDB *	250	\$37,887,726	15.32%	14%
VOSB	194	\$44,678,038	18.07%	0.00%
SDVOSB	109	\$42,533,446	17.20%	6%
WOSB	179	\$10,158,784	4.11%	6%
HUBZone	6	??	??	1.00%

* 8(a) totals included with the SDB data.



Resources

- ✓ Visit Navy Electronic Commerce Online (NECO) website at www.neco.navy.mil
- ✓ Visit Seaport-e Portal website at www.seaport.navy.mil
 - ✓ Rolling admissions
- ✓ GSA website at www.gsa.gov



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